

# It starts with product information

Centralize all your product data and give your entire team a seamless way of working

Coordinate product content creation

Ensure data completion & quality

Deliver accurate data across channels

WHAT IS PIM?

# The best solution to streamline your product content

Product Information Management ([PIM](#)) is the **process of managing the information needed to market your products** on your different distribution channels.

**A PIM solution is a tool that works as a single source of truth for your product information.** It helps your company easily collect, enrich and validate your product data and efficiently distribute the right information to your different sales channels, resellers, partners and catalogs.

KatanaPIM is our easy-to-use SaaS solution, designed to grow with your business. **It's powerful, flexible, and helps you manage product information easily, allowing your company to scale up smoothly and efficiently.**

<input type="checkbox"/>	ID	Image	Name	
<input type="checkbox"/>	201		Osprey Daylite	<span>3 Parents</span> <span>23 Children</span>
<input type="checkbox"/>	202		Kids cosmic red	
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<input type="checkbox"/>	208		The Bridge Capalbio Billfold cognac	
<input type="checkbox"/>	209		Wiel Trolley	<span>4 Children</span>
<input type="checkbox"/>	210		Jack Wolfskin Long Acre Rugzak black	
<input type="checkbox"/>	206		Vaude Adays Azizi Salamander	



# Who benefits from using PIM?

PIM tools offer advantages for everyone in your team



## Ecommerce managers

Streamlining product catalog management, PIM improves online visibility and market responsiveness, for enhanced customer engagement.



## Marketplace managers

Ensuring brand and data consistency across multiple platforms, PIM simplifies multi-channel management.



## Marketers

By providing a centralized source of accurate and updated product data, PIM facilitates the creation of quicker, more effective marketing campaigns.



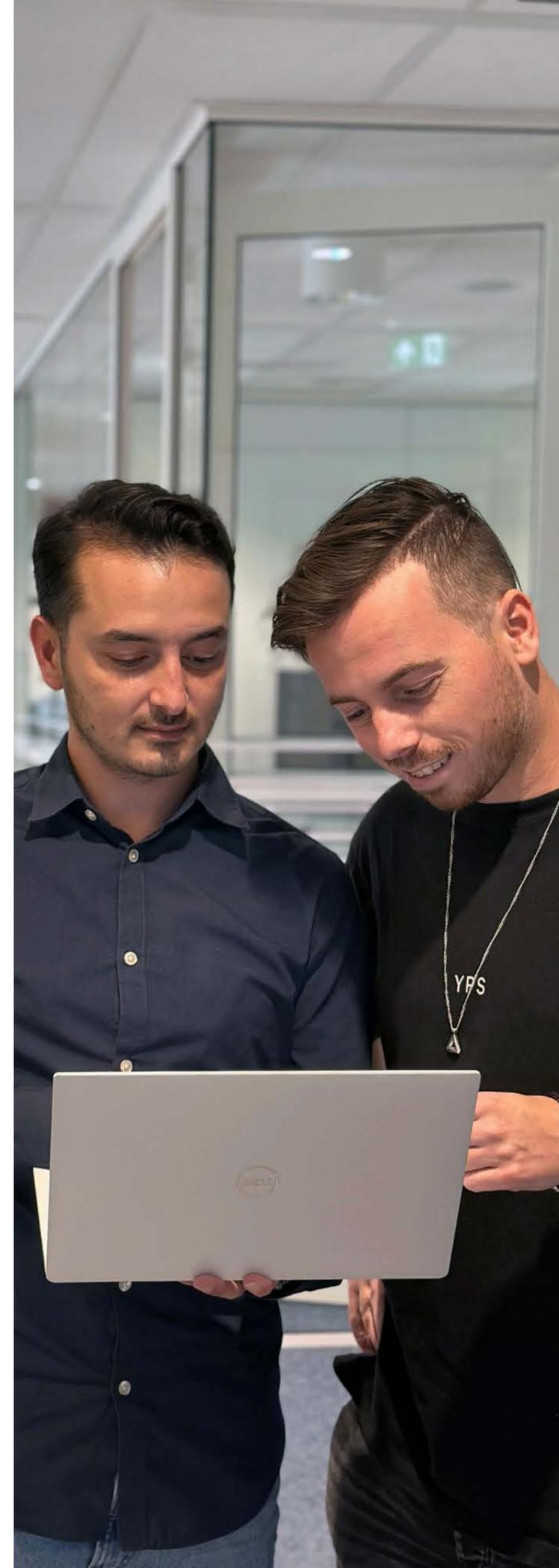
## Sales team

By providing up-to-date product information, PIM accelerates sales processes and improves customer satisfaction, retention and loyalty.



## IT team

KatanaPIM brings seamless integration and scalable data management, reducing the IT team's workload and enhancing system efficiency.



HOW DOES PIM WORK?

# The single source of truth for your product information

A PIM tool automates your internal processes accelerating product launches and turning complex tasks into quick and effortless work.

- ✓ Improve customers' experience
- ✓ Enhanced team's productivity
- ✓ Faster time-to-market

THE FOUR STAGES OF PRODUCT DATA OPTIMIZATION



## 1. Collect

gather · import · centralize



## 2. Enrich

update · enhance · manage



## 3. Validate

define · collaborate · verify



## 4. Distribute

complete · connect · deliver

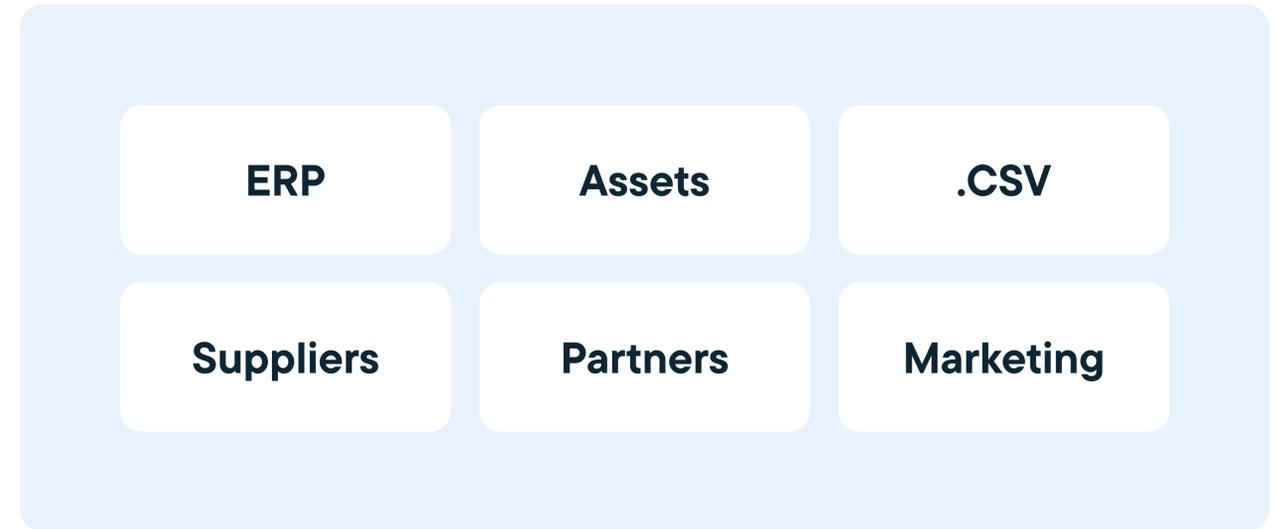
# Bring all your product information into a single platform

Eliminate the need for multiple spreadsheets, documents, and databases.



# Get a complete overview of your product data

Your product data comes from different sources and in different formats. Collect it and organize it with streamlined imports.



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<input type="checkbox"/>	209		Wiel Trolley	4 Children



*We now have one central place where all our product information is collected and defined as a "single source of truth". The product information in KatanaPIM is therefore leading at all times.*

Jan-Willem de Munick Keizer | Director at SUITSUIT



**Automap**

System name	Import name
Name*	ProductName
SKU	SKU
Short description	ShortDescription
Full description	FullDescription
Meta title	
Meta description	Unmapped

## Easily map and automate data imports

Reduce the need for manual data entry and avoid errors with automapping features that streamline the process of importing product data.

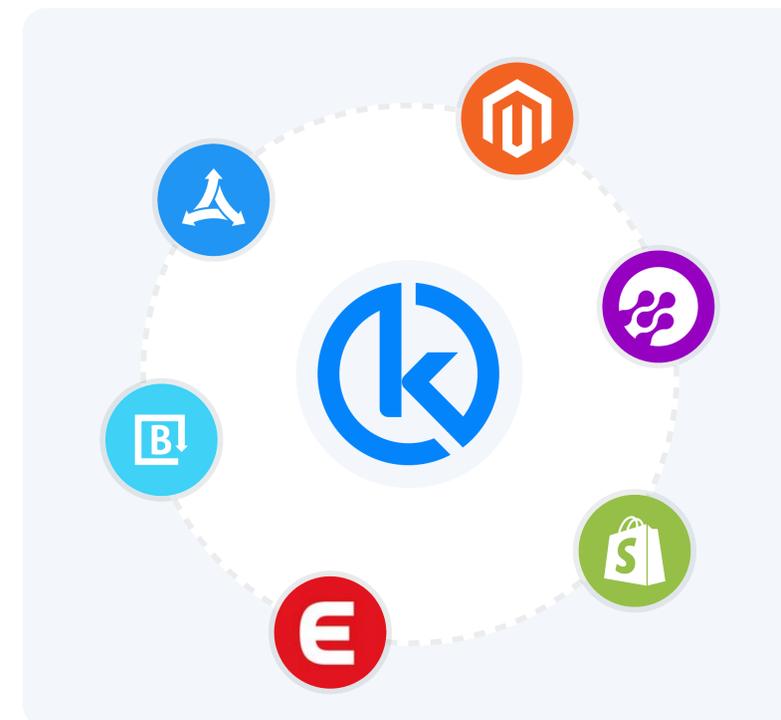
🔍 Name, SKU, GTIN & Ext. Key

**Dresses** × **Red** ×

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## Enhance operational efficiency

Let your team easily find the data they need: save significant time and resources that were previously spent managing and cross-referencing multiple data sources.



## Seamlessly integrate with your systems

Thanks to its open API, KatanaPIM can effortlessly sync with your systems, including ecommerce platforms, ERP, WMS, channel integrators and more, for easy data flow.

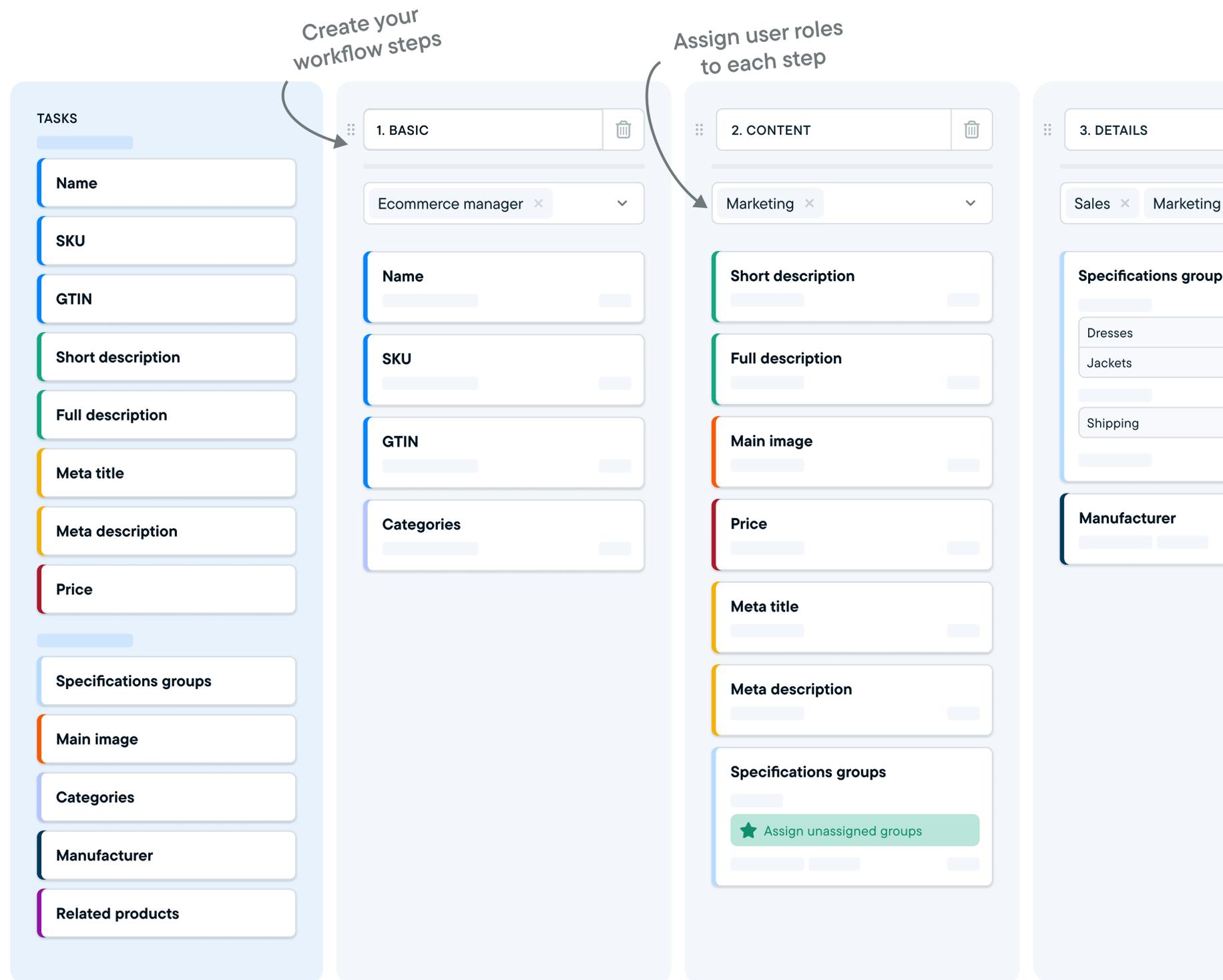
# Coordinate and improve product content creation

Provide your products with complete, rich and up-to-date information.



# Empower your team's collaboration

Coordinate product content creation and let your team seamlessly work together to enrich your product data.



## Did you know?

With KatanaPIM, teams can collaborate effortlessly, with clearly defined roles and tasks, minimizing errors and maximizing productivity.

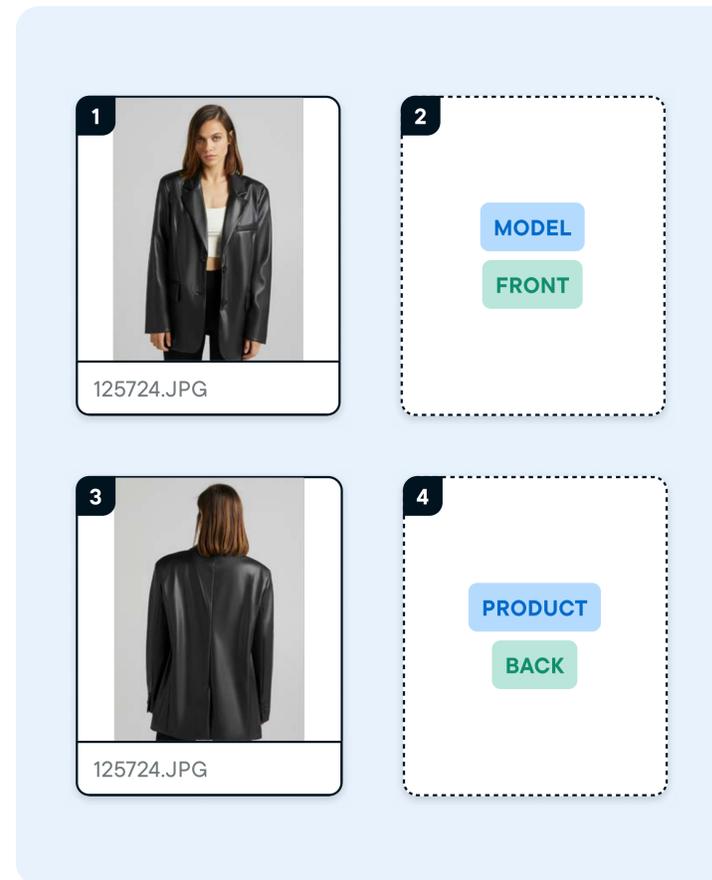


## Enrich



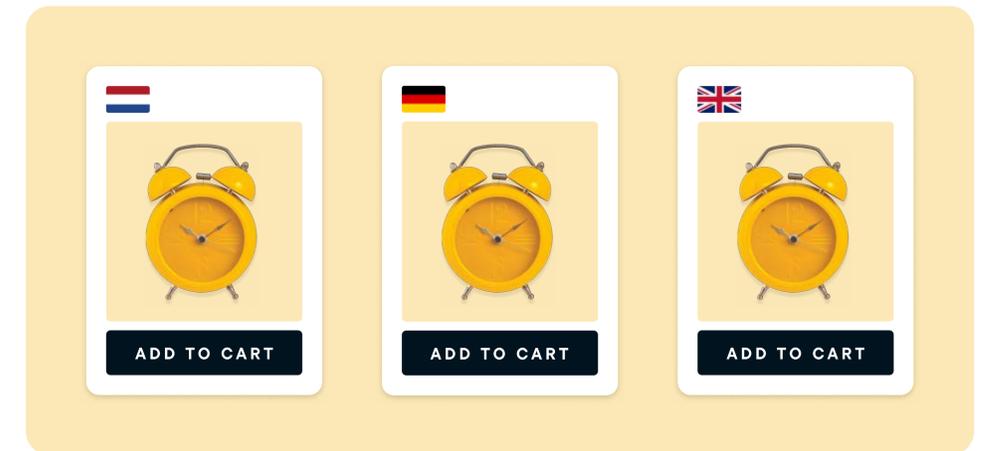
### Guarantee data uniformity across product variants

Maintain consistency in product data across all variations through data inheritance, enhancing accuracy and reducing the need for repetitive data entry.



### Improve visual presentation and consistency

Customize image groups to match product types, categories, and sales channels, ensuring each product is visually represented in the most effective way.



### Boost global reach & improve SEO

Add multilingual data to connect with a wider audience and enrich product descriptions with SEO-friendly content, improving online visibility and search rankings.



*We enrich our offerings in KatanaPIM and choose the right specification group for each channel. The structure we have now is way more efficient.*

Jenny Vrins | Ecommerce Project Manager at Ridam Online

# Ensure data completion and quality

Reduce the risk of errors, returns, and negative customer feedback.



# Maintain the integrity of your product information

Validation tools guarantee high-quality and accurate data, essential for a reliable online presence and increased customer trust.

Identify gaps in your product data

Stay updated on your pending tasks

Make sure your product data is complete

MY TASKS WORKFLOW

1 Basic

2 Content 2 of 8

Main Image Price

Short description Full description

Specification groups

General 0 of 4

4 Details 0 of 1

Specification groups

Jackets 0 of 15

Fashion 0 of 5

MY TASKS WORKFLOW

★ No more tasks to do

1 Basic

2 Content

3 SEO

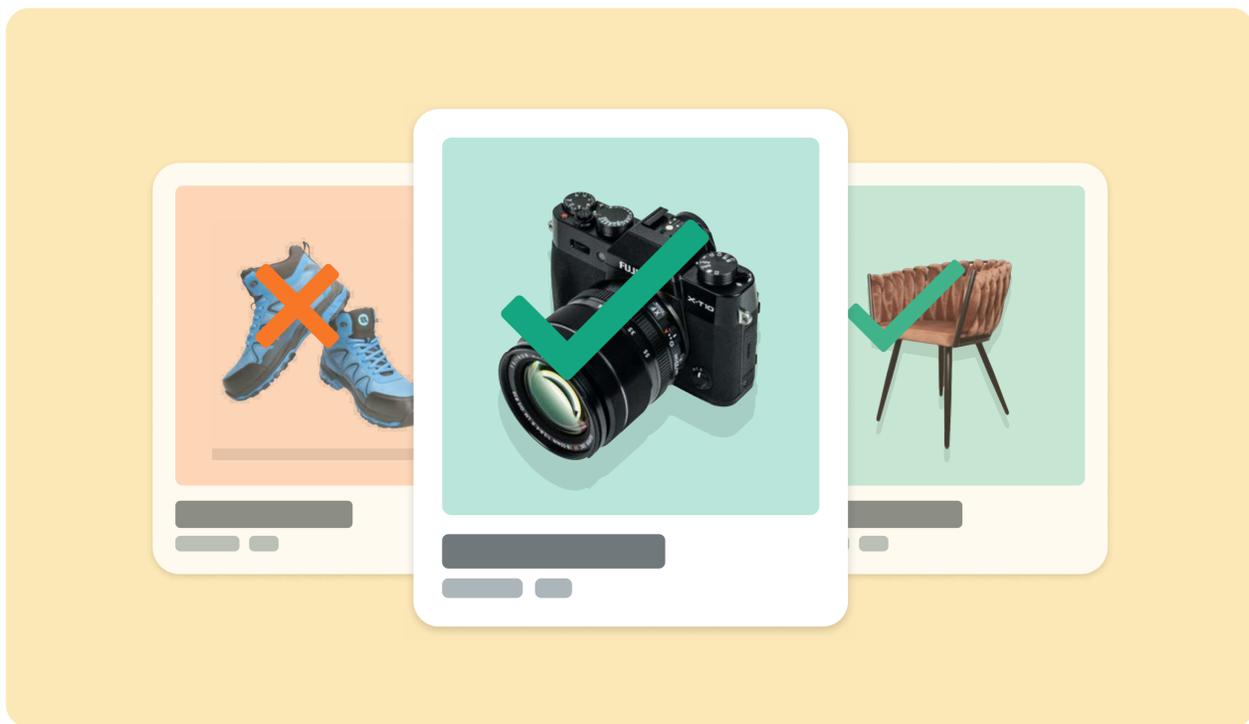
4 Details

5 Extra

## Did you know?

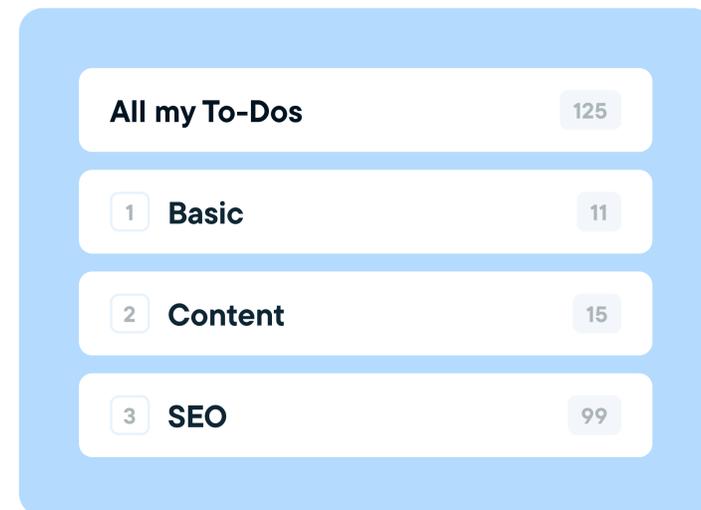
[76%](#) of the organizations that are not using PIM tools struggle in updating and organizing product data. This demands a lot of team effort and time!

✓ **Validate**



### Reduce product returns & boost positive feedback

Make sure your product information is accurate and up-to-date, enabling customers to make informed purchases and receive exactly what they expect.



### Get a comprehensive data oversight

With comprehensive dashboards and completion features, let your team quickly spot and fix data errors or missing required details.



*I can definitely say that the time-to-market is way faster! Everything is now faster and it gives a better way of working for everyone in the company!*

Martijn Leenen | Ecommerce Manager at TipPoint Trading

# Deliver accurate data across all sales channels

Syndicate and deliver your product information  
across all your sales channels.



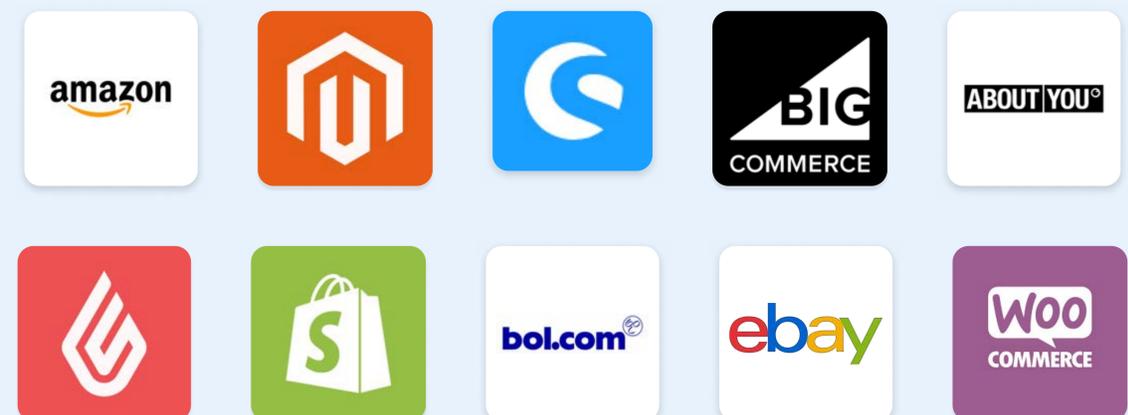
# Enhance your online presence with consistent & updated information

Achieve consistent branding across all channels, increase customer trust and engage globally with enriched, multilingual content.

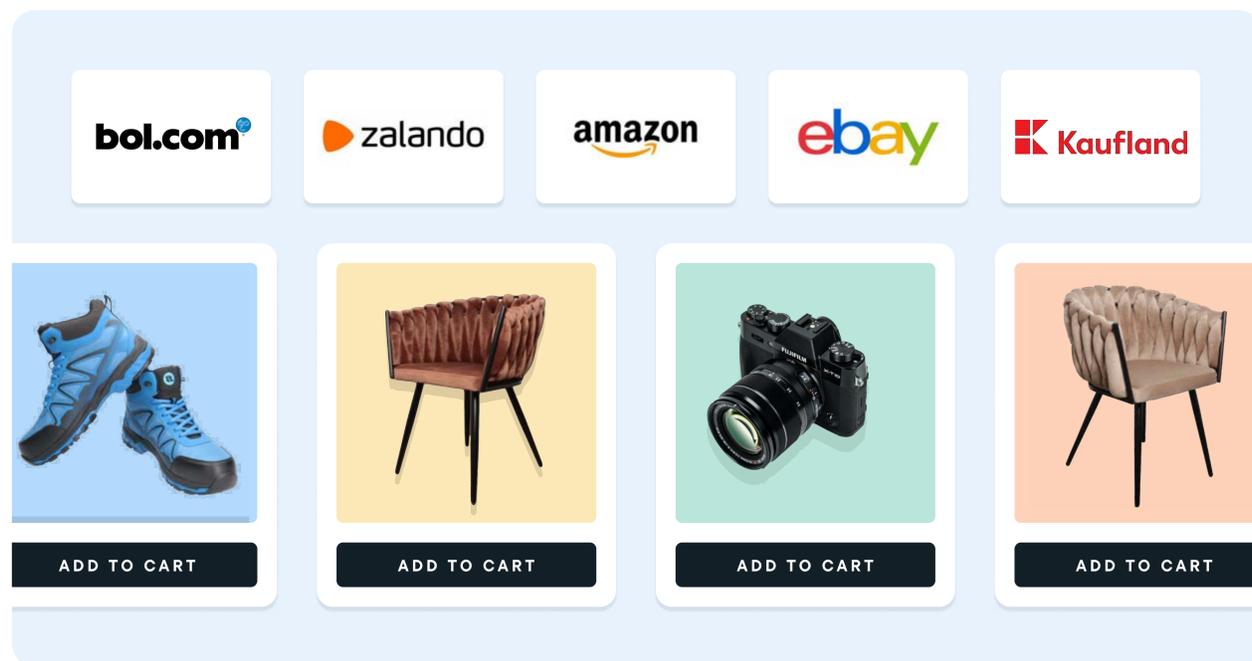
## Did you know?

Integrated systems streamline data processing, enhancing ease and efficiency, significantly improving overall business workflow.

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201		Osprey Daylite Backpack	3 Parents 23 Children
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## Distribute



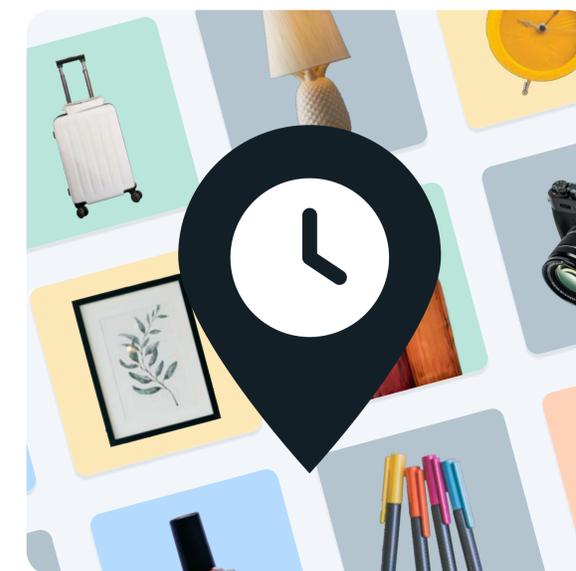
### Achieve consistency across channels

Maintain a strong, consistent brand identity across all sales channels, distinguishing your brand from competitors and reinforcing customer recognition and trust.



### Syndicate channel-specific data

Successfully sell across various marketplaces by distributing channel-required and multilingual product data, effectively connecting with diverse global audiences.



### Speed up time-to-market to stay competitive

Launch your products faster, ensuring your data is complete and accurate across all channels, keeping you ahead in fast-paced market dynamics.



*We become much more efficient from an operational standpoint and maximise our selling potential across multiple marketplaces globally.*

Nick Marsden  
Co-Founder and Director at OOSC



Distribute

# Connect to your favorite services

Easily integrate KatanaPIM with your tools for seamless data distribution.

## Did you know?

KatanaPIM's open API seamlessly integrates with your existing ecommerce platforms, ERP, WMS, and more, simplifying your workflow and enhancing efficiency.



### Alumio

**Software integrator.** Built to scale and accelerate your digital commerce business.



### Brandfolder

**DAM.** A visual platform designed for storing, sharing, and showcasing your assets.



### ChannelEngine

**Marketplace integrator.** Fully integrate your business with international marketplaces.



### Exact Online

**ERP.** The online business software for business owners and accountants.



### Magento

**E-commerce platforms.** Open-source e-commerce platform, flexible & customizable.



### OrderChief

**Software integrator.** All your sales channels connected to your ERP with one link.



### Shopify

**E-commerce platform.** The platform that helps you easily build & customize your online shop.



### WooCommerce

**E-commerce platform.** The open-source e-commerce platform built on WordPress.



### Shopware

**E-commerce platform.** Build the exceptional with the leading open commerce platform.



### Channable

**Marketplace integrator.** A fully integrated way to market products online.



### BigCommerce

**E-commerce platform.** All the tools you need to sell online, right out-of-the-box.



### Lightspeed

**E-commerce platform.** The one-stop e-commerce platform built to grow your business.



### Clicker

**Software integrator.** Powerful software tool for Web Applications.



### And many more

**Can't find the integration you are looking for?**  
Discover more at [katanapim.com/integrations](https://katanapim.com/integrations)



# Brands, wholesalers, retailers. **We help you master your online success**

KatanaPIM offers a best-of-breed SaaS solution that fits the needs of all companies.



# For Brands. **Strengthen & improve your brand identity across all sales channels**

Achieve consistent branding across all channels, increase customer trust and engage globally with enriched, multilingual content.

## SUCCESS BY BRANDS



**SUITSUIT** achieved **consistent brand identity across multiple sales channels** by centralizing their product information. [Read more.](#)



**OOSC** achieved **streamlined content management and market expansion**, automating synchronization across various online marketplaces. [Read more.](#)

- ✓ Achieve **consistency** across all channels
- ✓ Enhance **efficiency** and **customer experience**
- ✓ Engage with a **global audience**



# For Wholesalers. Boost your sales & improve your product data process

Empower your sales by enabling streamlined product data management, faster market launches, and enhanced team collaboration.

- ✓ Accelerate **time-to-market**
- ✓ Reduce **return rates**
- ✓ Enhance organizational **efficiency**

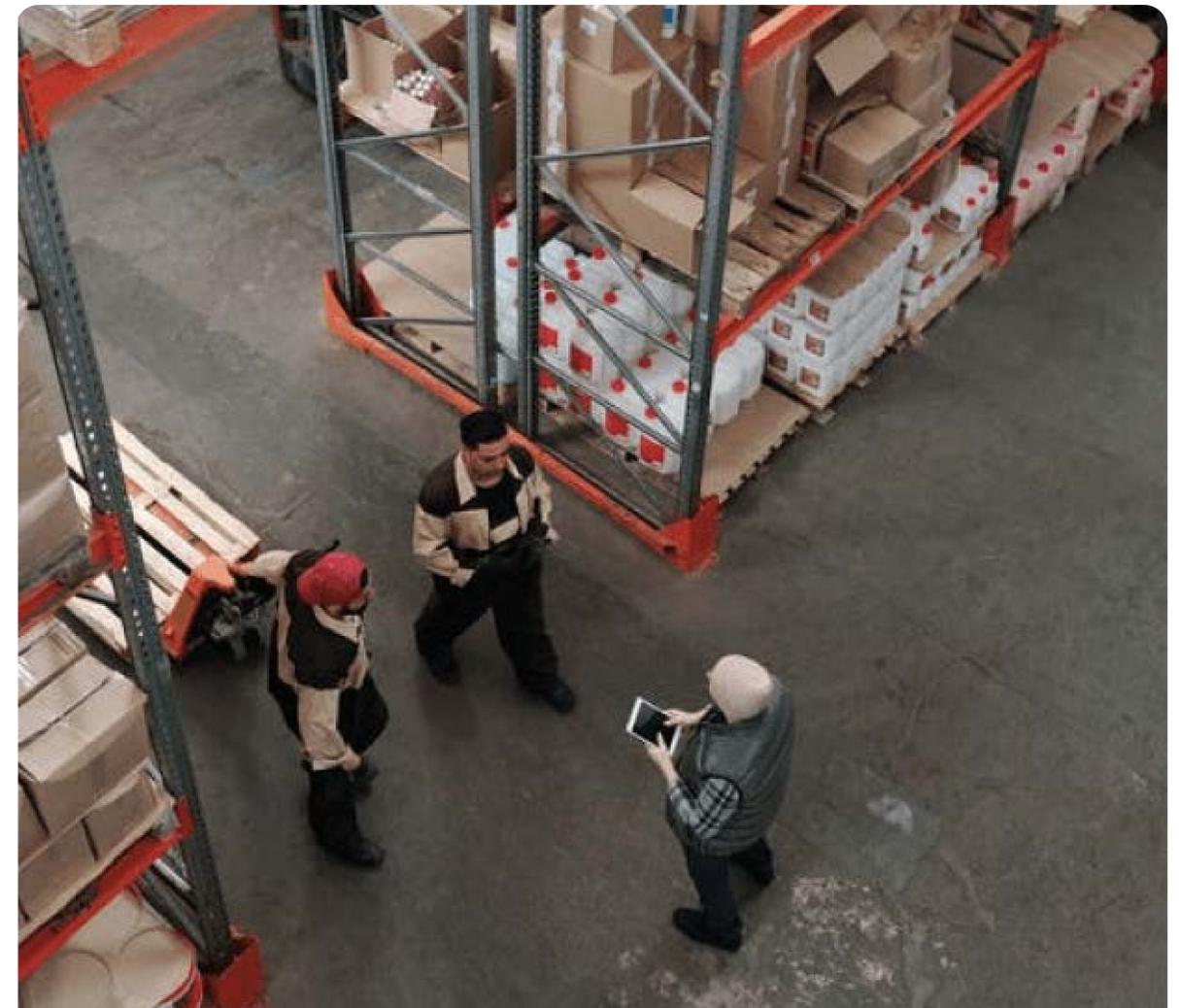
## SUCCESS BY WHOLESALERS



**TipPoint Trading** achieved streamlined product data management and reduced return rates, improving product data accuracy & speeding up time-to-market. [Read more.](#)



**Polewolf** achieved rapid growth across multiple marketplaces by centralizing & efficiently managing product data, with updated content across channels. [Read more.](#)





# For Retailers. Manage your product data across channels with no headaches

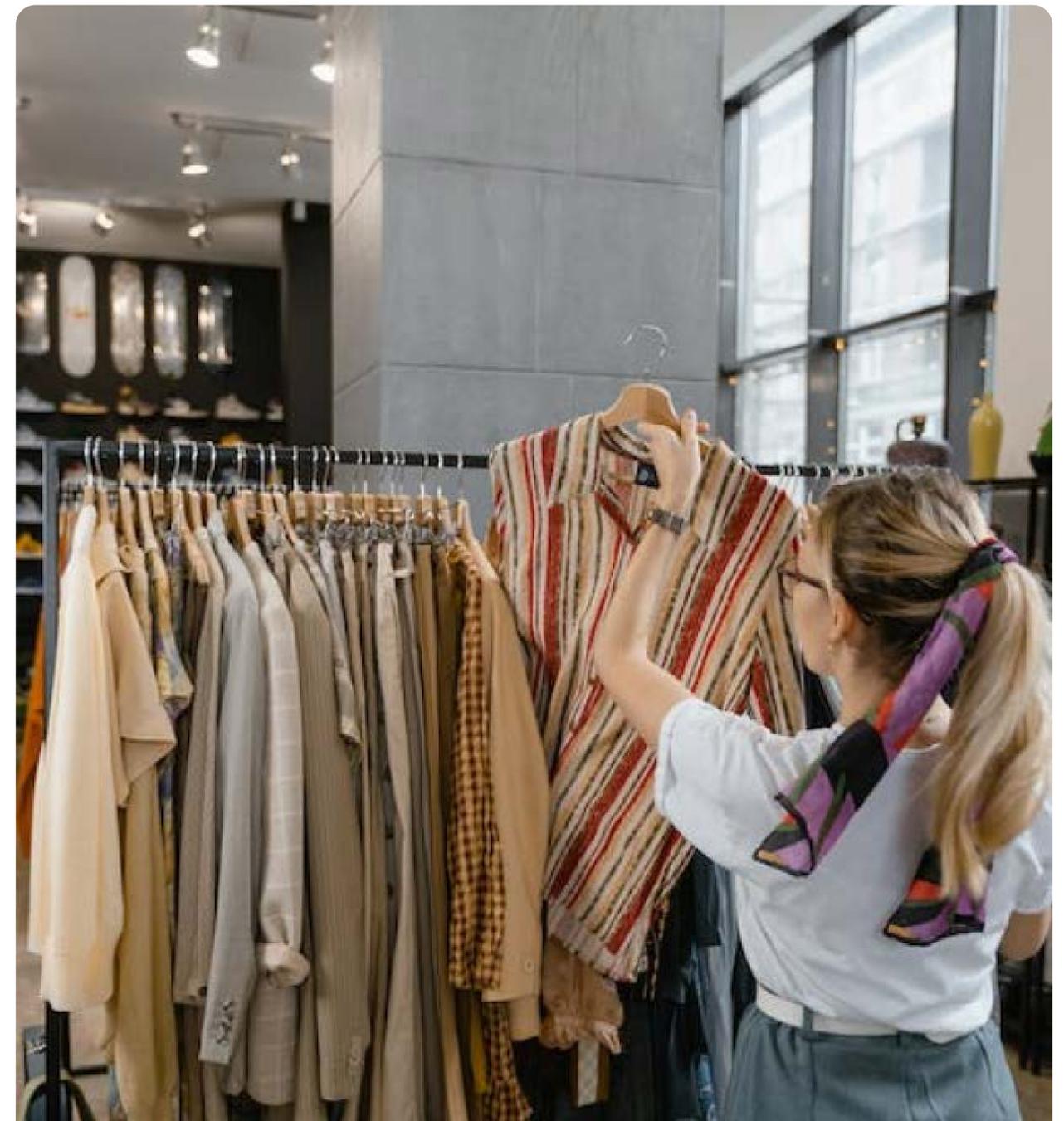
Enhance operational efficiency, and deliver exceptional shopping experiences across channels, reducing time to market and minimizing product returns.

- ✓ Streamline **multichannel** operations
- ✓ Enhance **customer experience** across channels
- ✓ Set the foundation for **consistent growth**

## SUCCESS BY RETAILERS



**Ridam Online enhanced multi-channel operations & customer experience**, streamlining product information management & synchronizing data across various sales channels. [Read more.](#)



# Packages & pricing

KatanaPIM offers a best-of-breed SaaS solution that fits the budget of all companies.

## Starter

For growing sellers

**€ 399 p/m**

Plus setup

500 SKUs

2 Users

2 Languages

### Add-ons

Not included

## Pro

For big sellers

**€ 699 p/m**

Plus setup

10.000 SKUs

5 Users

5 Languages

### Add-ons

10.000 SKUs € 69,-

5 Users € 69,-

5 Languages € 69,-

[Request a demo](#)

## Pro+

For very big sellers

**€ 999 p/m**

Plus setup

100.000 SKUs

10 Users

10 Languages

### Add-ons

100.000 SKUs € 99,-

10 Users € 99,-

10 Languages € 99,-

**1M SKUs** € 799,-

## Features & services

Pro & Pro+

Consulting

Success Manager

All packages

Unlimited file storage

Native integration

Open API

All integrations

All features

Unlimited channel/stores

# About KatanaPIM

A passionate team, 20+ years of experience, & a beautiful office in the heart of The Netherlands: this is KatanaPIM.

We started KatanaPIM in 2017 because we learned something important: **having your product data in one place is key to online business success.**

Our goal is to help you handle your product information easily and correctly. We're always working to make our product better and meet what our users need. **With KatanaPIM, we're here to help your online business grow and succeed.**



# Get your product information together and scale your business

Get KatanaPIM to manage and distribute your product data without the hassle.

[Request a demo](#)

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t: +31 (0)7 15 28 87 92

